

REASONS TO ATTEND

Just telling your supervisor and agency that the Tri-State Seminar is an amazing training event is not going to be enough. We have collected a few tips to assist you in explaining how valuable the Tri-State Seminar can be for your continued education.

- 1) You will discover ideas and tools to take back to your agency. These ideas can help you deliver results and contribute to your agency achieving its goals.
- 2) You can connect with other water and wastewater professionals to share success stories, exchange ideas, and ask questions.
- 3) You can speak directly with exhibitors who offer the latest technologies and advances in the industry.
- 4) Offer to prepare and deliver a short presentation to your peers who are not able to attend. Take detailed notes and collect handouts to help you.
- 5) Study the program offerings (sessions, workshops, tours) and suggest the number of credits you plan to earn by attending the seminar.
- 6) Be ready with a plan for covering your job duties while you are at the seminar.
- 7) Offer to share a hotel room to reduce room costs and carpool (if possible) to reduce travel expenses.
- 8) Adhere to the seminar deadlines to get the best rates possible!

Remember it is not about you and how much you want to go to Las Vegas for the seminar; instead focus on what you will bring back to your agency as a return on their investment by sending you!

